

Presents the

HALO Report™



Angel Group Update, 3Q 2015

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3Q 2015 Highlights

Halo Report 3Q 2015

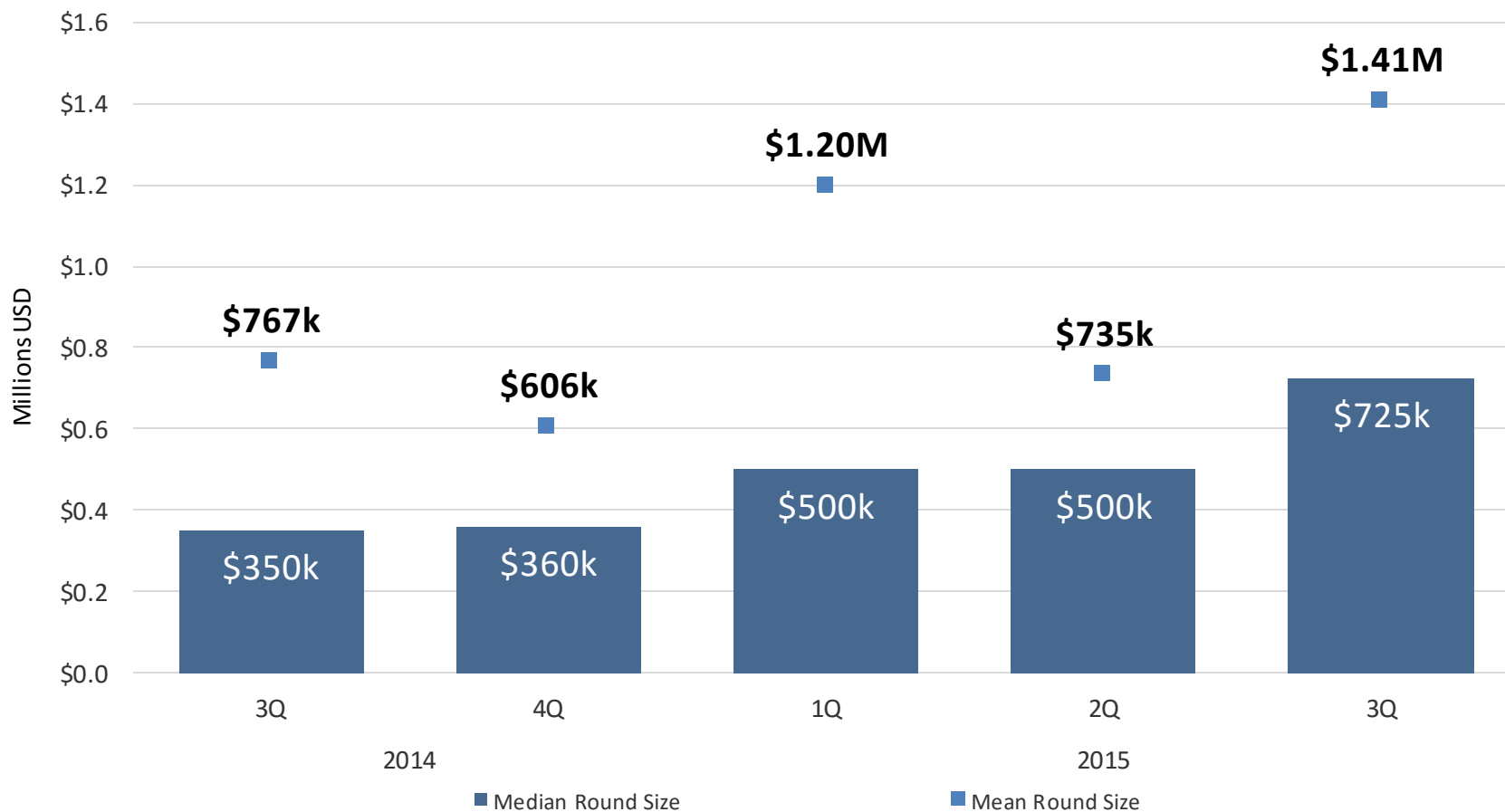
Highlights

- Angel only round sizes jump in 3Q 2015.
 - Median up 45% from 2Q 2015 report.
- Median seed pre-money valuation increases to \$4M in 2015 thru 3Q
 - 33% increase from 2014, highest valuation in the Halo Report to date.
- TX, CA & NY boast multiple angel groups on the list of most active groups.
- Software sector continues to be the top industry by deal flow, while healthcare is expanding its share of dollars.

National Trends

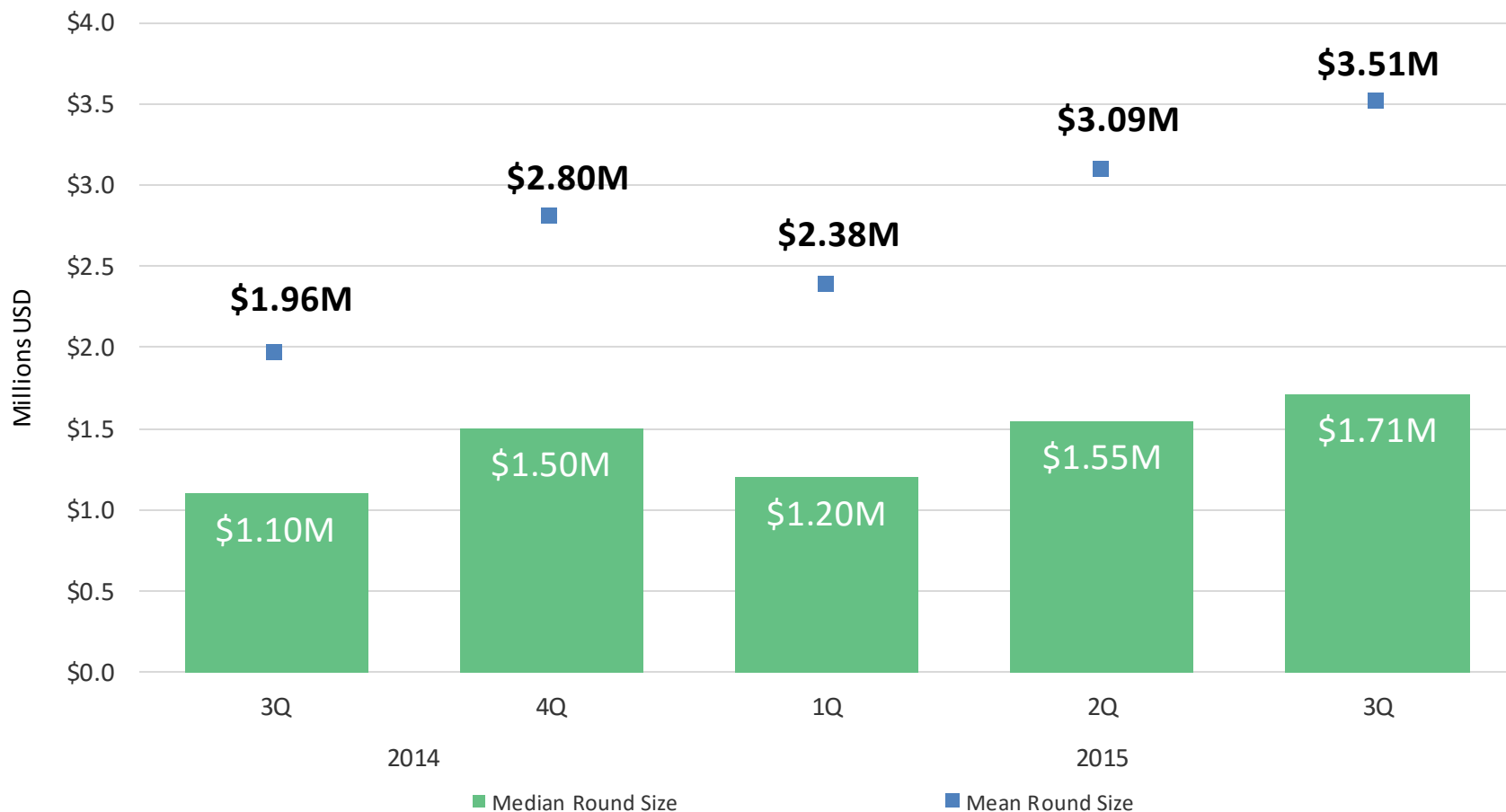
Median and Mean Round Sizes – Angels Only

2015 Shows Round Sizes Steadily Increasing Quarter Over Quarter



Median and Mean Round Sizes – Angel Co-Investments

Rounds Also Trending Up When Angel Groups Co-Invest With Non-Angels



Median Seed Stage Pre-Money Valuation

Median Valuation Up 33% From 2014, Highest Ever Valuation In HALO Report

2014

\$12.8M

3rd Quartile:

\$6.3M

MEDIAN :

\$3.0M

1st Quartile:

\$2.0M

\$0.90M

\$15.0M

2015 Thru 3Q

3rd Quartile:

\$6.5M

MEDIAN :

\$4.0M

1st Quartile:

\$2.5M

\$0.12M

Active Angel Groups

Most Active Angel Groups 2015 Thru 3Q – Total Deals



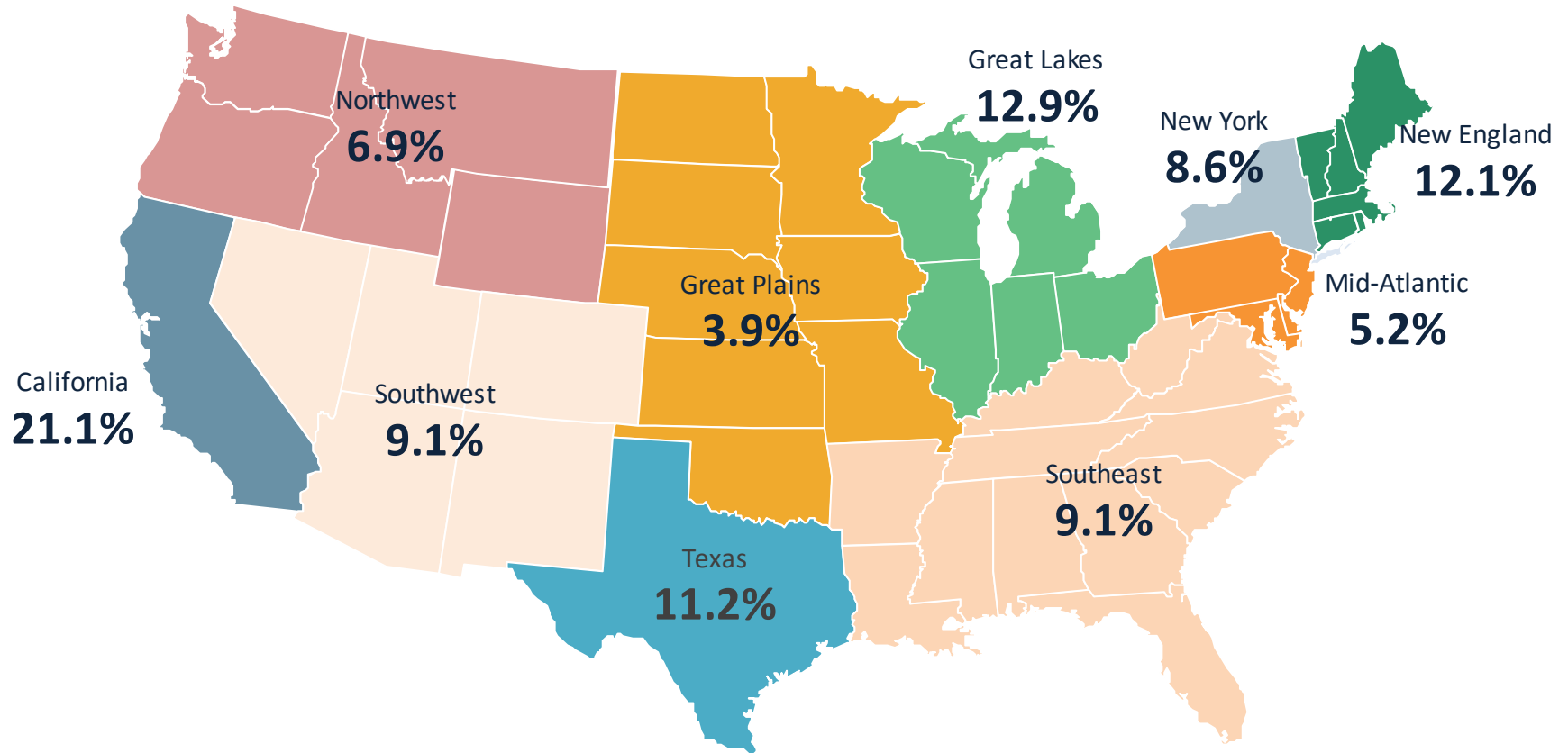
Most Active Angel Groups 2015 thru 3Q – Total Number of Deals

Total Deals 2015 (descending order)

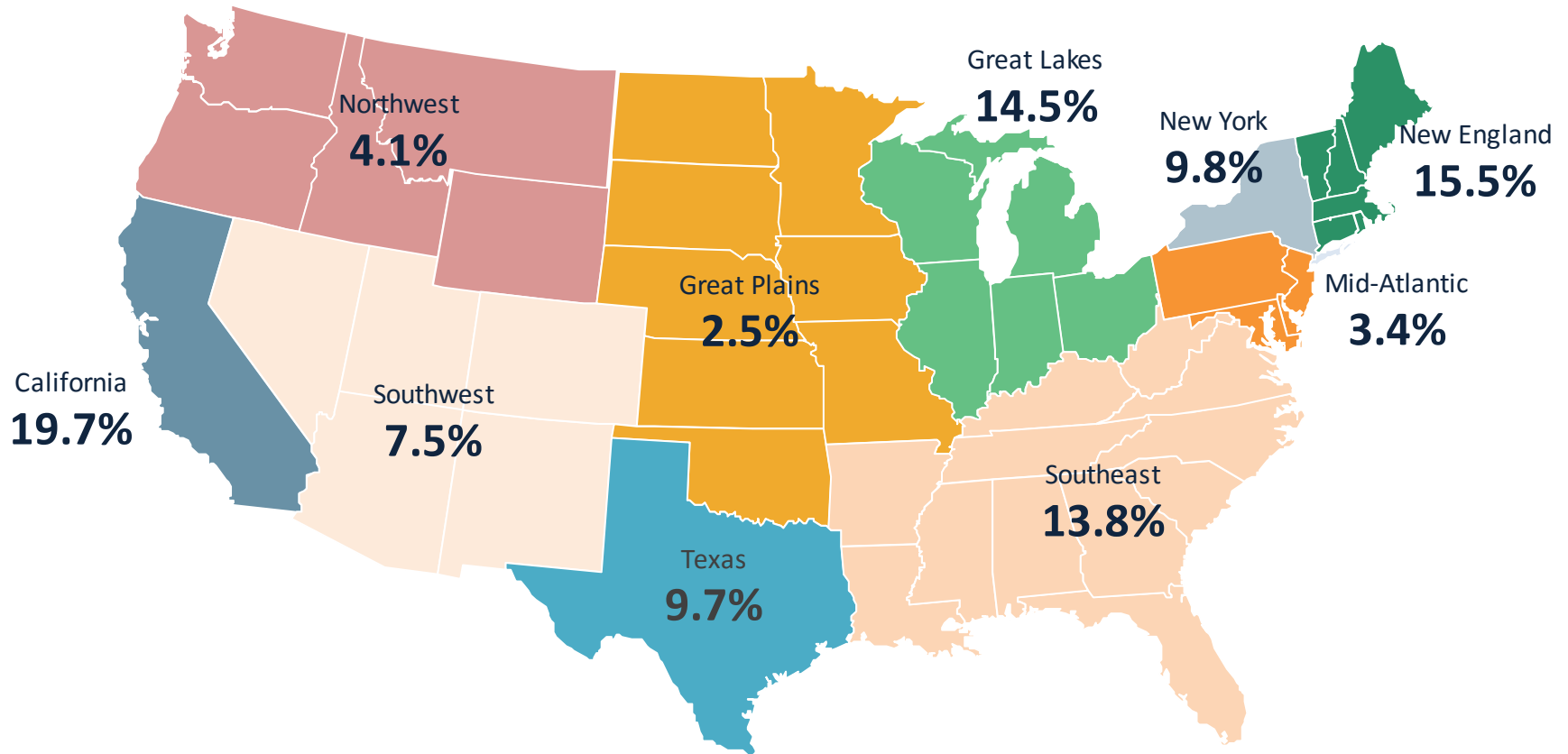
- Tech Coast Angels
- Houston Angel Network
- Central Texas Angel Network
- Alliance of Angels
- New York Angels
- Wisconsin Investment Partners
- Sand Hill Angels
- Keiretsu Forum
- Queen City Angels
- Launchpad Venture Group
- Golden Seeds
- Maine Angels

Regional Trends

2015 Thru 3Q Share of Angel Group **Deals** by Region:



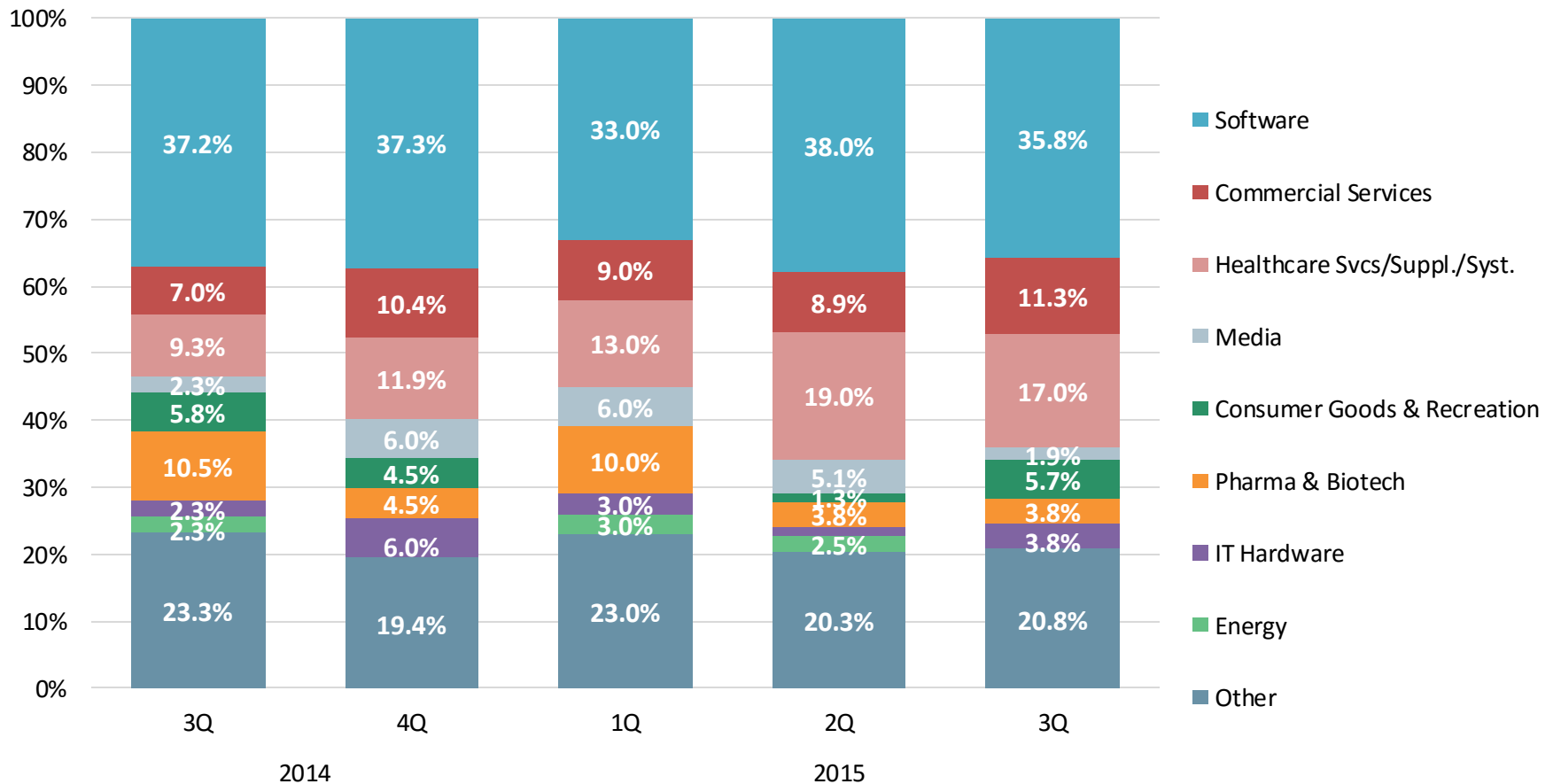
2015 Thru 3Q Share of Angel Group **Dollars** by Region:



Sector Trends

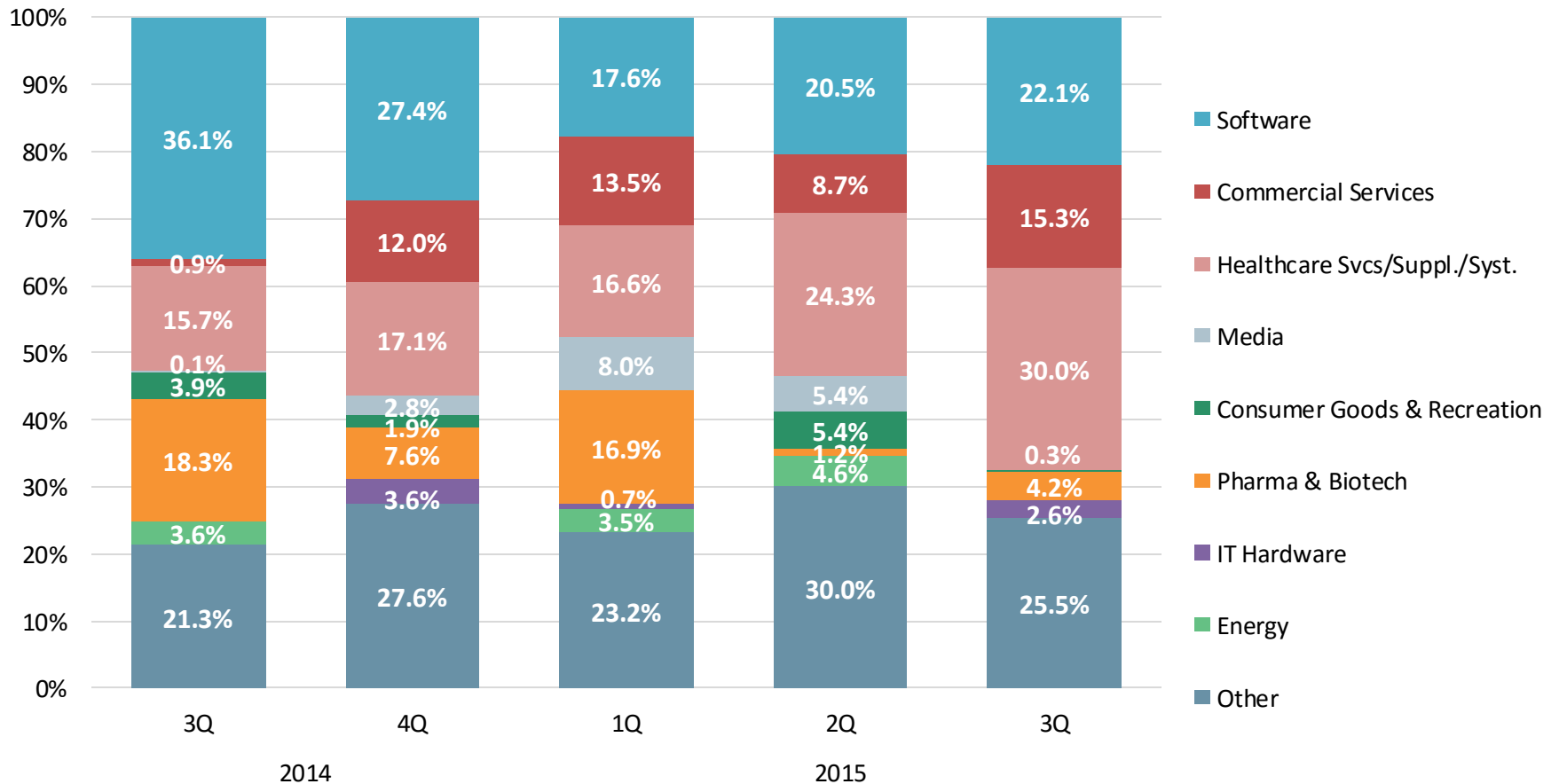
Quarterly Share of Angel Group Deals by Sector

Software continues as top industry by deal flow



Quarterly Share of Angel Group Dollars by Sector

Internet & Healthcare Alone Account for 50% of Invested Capital in Past 5 Quarters



About the Halo Report™

Understanding the Data: Special Round Types and Industry Sectors

The HALO Report™ provides analysis and trends on US angel and angel group activity.

Angels and angel groups invest alone, together, and with many other types of investors. Unless otherwise noted the HALO Report™ data includes all rounds that have at least one angel group participating and may include other types of investors in those rounds.

A few charts report on an “Angel Round,” a special classification of investment when angel groups invest alone or only with other angels and angel groups.

Unless otherwise noted, values of less than 1% in the industry sectors are included, but are not labeled directly.

HALO Report™ Industry Sectors

Internet
Mobile & Telecom
Software
Energy & Utilities
Computer Hardware & Services
Healthcare

Industrial
Automotive & Transportation
Business Products & Services
Consumer Products & Services
Electronics
Environmental Services &
Equipment

Financial Services
Food & Beverages
Leisure
Media
Metals & Mining
Retail
Risk & Security



HALO Report™ Contact

Angel Resource Institute at Willamette University

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The Angel Resource Institute (ARI) is a 501(c)(3) charitable organization devoted to education, mentoring and research in the field of angel investing, housed at Willamette University. ARI was founded by the Ewing Marion Kauffman Foundation, and is a sister organization of the Angel Capital Association, the professional association of angel groups in North America.

The programs of ARI include educational workshops and seminars, research projects and reports, and information about angel investing for the general public. More information is available at: www.angelresourceinstitute.org

PitchBook

PitchBook is an impartial private equity and venture capital research firm that provides premium data, news and analysis. Through a combination of publicly available sources and rigorous firsthand research with industry professionals, PitchBook has developed an extensive database with in-depth information and statistics on hundreds of thousands of companies, deals, investors, service providers and limited partners.

Willamette University MBA

Willamette University MBA is a leader in early stage investment research and entrepreneurship. In addition to being the home of the Angel Resource Institute, Willamette launched the world's first student run angel investment fund in 2008. Willamette faculty and researchers published the world's largest and most cited study on angel investor returns, Returns to Angel Investors in Groups (2007), and one of the most widely used textbooks on entrepreneurship, Effectual Entrepreneurship (2011). They also perform data analysis for the HALO Report.

